**Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Financial Statements December 31, 2022

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# **Independent Auditors' Report**

# To the Board of Trustees and Unit Owners of

## **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.**

## Opinion

We have audited the accompanying financial statements of Cinnaminson Harbour Carriage Homes Condominium Association, Inc. (the "Association") which comprise the balance sheet as of December 31, 2022, and the related statements of revenues and expenses, changes in fund balances and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of December 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of the Board of Trustees for the Financial Statements

The Board of Trustees (the "Board") is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- 1. Exercise professional judgment and maintain professional skepticism throughout the audit.
- 2. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- 3. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- 4. Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by the Board, as well as evaluate the overall presentation of the financial statements.
- 5. Conclude whether, in our judgment, there are conditions or events considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the information on future major repairs and replacements on page 14 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of the Board about the methods of preparing the information and comparing the information for consistency with their responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## **Report on Other Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information shown on pages 15 and 16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Board, and except for the portion marked "unaudited" was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. That information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, that information is fairly stated in all material respects in relation to the financial statements as a whole. The information marked "unaudited" has not been subjected to the audit of the financial statements and procedures applied in the audit of the auditing procedures and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, that information is fairly stated in all material respects in relation to the financial statements as a whole. The information marked "unaudited" has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Willin & Jutterplan

East Brunswick, New Jersey

March 23, 2023

# **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Balance Sheet December 31, 2022

	 Total	0	perating Fund	eferred ntenance Fund	Т	ransition Fund	Re	placement Fund
Assets Cash and cash equivalents Certificates of deposit Assessments receivable Prepaid insurance Other assets Interfund balances	\$ 794,415 942,653 5,237 11,350 150 -	\$	197,160 42,653 5,237 11,350 150 105	\$ 64,429 - - - - (105)	\$	335,558 - - - 351,262	\$	197,268 900,000 - - - (351,262)
Total Assets	\$ 1,753,805	\$	256,655	\$ 64,324	\$	686,820	\$	746,006
Liabilities and Fund Balances Liabilities Accounts payable and accrued expenses Assessments received in advance Federal income taxes payable Escrow deposits	\$ 6,344 12,476 157 51,320	\$	6,344 12,476 157 51,320	\$ - - - -	\$	- - -	\$	- - - -
Total Liabilities	70,297		70,297	-		-		-
Fund Balances	 1,683,508		186,358	 64,324		686,820		746,006
Total Liabilities and Fund Balances	\$ 1,753,805	\$	256,655	\$ 64,324	\$	686,820	\$	746,006

## **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Statement of Revenues and Expenses For the Year Ended December 31, 2022

	Total		Operating Fund		Deferred Maintenance Fund		Transition Fund		Replacement Fund	
<b>Revenues</b> <b>Maintenance Assessments</b> Maintenance assessments Change in estimated maintenance assessments collectible	\$	306,177 (9,002)	\$	197,386 (9,002)	\$	28,500	\$	-	\$	80,291 -
Net Maintenance Assessments		297,175		188,384		28,500		-		80,291
<b>Other Revenues</b> Community Association fees Investment income Late fees and fines		70,143 5,493 2,810		70,143 870 2,810		- - -		-		- 4,623 -
Total Other Revenues		78,446		73,823		-				4,623
Total Revenues		375,621		262,207		28,500		-		84,914
<b>Expenses</b> Community Association fees Administrative Building and grounds maintenance Tree pruning Engineering Legal		70,143 101,261 85,166 1,919 6,900 1,972		70,143 101,157 85,166 - - - -		- 51 - 1,919 - -		- - - 6,900 1,972		- 53 - - - -
Total Expenses		267,361		256,466		1,970		8,872		53
Excess (Deficiency) of Revenues over Expenses	\$	108,260	\$	5,741	\$	26,530	\$	(8,872)	\$	84,861

# **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Statement of Changes in Fund Balances For the Year Ended December 31, 2022

	Total	Operating Fund Total Working Operating Capital Fund Contributions		Vorking Capital	l Cumulative Surplus		Deferred Maintenance Fund		Transition Fund		Re	placement Fund	
Fund Balances - Beginning of Year	\$ 1,567,962	\$	173,331	\$	64,162	\$	109,169	\$	37,794	\$	695,692	\$	661,145
Working Capital Contributions	7,286		7,286		7,286		-		-		-		-
Excess (Deficiency) of Revenues over Expenses	108,260		5,741				5,741		26,530		(8,872)		84,861
Fund Balances - End of Year	\$ 1,683,508	\$	186,358	\$	71,448	\$	114,910	\$	64,324	\$	686,820	\$	746,006

# **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Statement of Cash Flows For the Year Ended December 31, 2022

	Total		Operating Fund		Deferred Maintenance Fund		Transition Fund		Replacement Fund	
<b>Cash Flows from Operating Activities</b>										
Excess (deficiency) of revenues										
over expenses	\$	108,260	\$	5,741	\$	26,530	\$	(8,872)	\$	84,861
Adjustments to reconcile excess (deficiency) of										
revenues over expenses to net cash provided										
by operating activities										
Assessments receivable		3,963		3,963		-		-		-
Accrued investment income receivable Settlement proceeds receivable		22 30,000		-		-		- 30,000		22
Accounts payable and accrued expenses		(7,154)		(3,869)		-		(3,285)		-
Assessments received in advance		1,809		1,809		-		-		-
Federal income taxes payable		853		853		-		-		-
Escrow deposits		2,708		2,708		-		-		-
Net Cash Provided by Operating										
Activities		140,461		11,205		26,530		17,843		84,883
Cash Flows from Investing Activities										
Purchases of certificates of deposit		(942,653)		(42,653)		-		-		(900,000)
Maturities of certificates of deposit		1,243,047		143,047		-		-		1,100,000
Net Cash Provided by Investing										
Activities		300,394		100,394		-		-		200,000

# **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Statement of Cash Flows For the Year Ended December 31, 2022

	 Total	0	perating Fund	Main	<sup>f</sup> erred tenance und	Tı	ransition Fund	Rep	blacement Fund
<b>Cash Flows from Financing Activities</b> Interfund balances Working capital contributions	 - 7,286		(97) 7,286		99 -		260,498 -		(260,500)
Net Cash Provided by (Used in) Financing Activities	 7,286		7,189		99		260,498		(260,500)
Net Increase in Cash and Cash Equivalents	448,141		118,788		26,629		278,341		24,383
Cash and Cash Equivalents - Beginning of Year	 346,274		78,372		37,800		57,217		172,885
Cash and Cash Equivalents - End of Year	\$ 794,415	\$	197,160	\$	64,429	\$	335,558	\$	197,268

## Note 1 Nature of Organization

Cinnaminson Harbour Carriage Homes Condominium Association, Inc. (the "Association"), located in Cinnaminson, New Jersey, is a New Jersey corporation and is subject to the provisions of the Condominium Act of the State of New Jersey. The purposes of the Association are to provide for the preservation of the values and amenities in the community and for the maintenance of the common facilities. The Association consists of 112 residential units, of which 3 are owned by the Sponsor (See Note 8).

The members of the Association will also be members of The Villages at Cinnaminson Harbour Community Association, Inc. (the "Community Association"). The Community Association will be responsible for the recreational facilities in the Community. The Association collects the monthly Community Association fee from unit owners and remits it directly to the Community Association as an accommodation. These fees are shown as Community Association Fees in the accompanying financial statements.

## Note 2 Summary of Significant Accounting Policies

### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Board of Trustees (the "Board") to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fund Accounting

The Association's legal documents (i.e., Master Deed and By-laws) provide certain guidelines to govern the Association's financial activities. In order to ensure observance of limitations and restrictions placed on the use of resources available to the Association by such documents, the accounts of the Association are maintained in accordance with the principles of fund accounting.

The assets, liabilities and fund balances of the Association are reported in the following fund groups:

#### **Operating Fund**

This fund represents the portion of expendable funds that is available for the general operations of the Association.

## **Deferred Maintenance Fund**

The purpose of this fund is to accumulate sufficient amounts, which will allow the Association to have the necessary resources to perform painting, powerwashing and other services which occur less frequently than annually.

## Note 2 Summary of Significant Accounting Policies (Continued)

## Fund Accounting (Continued)

## **Transition Fund**

The fund was established to provide for the cost of various consultants necessary to assist the Association in the transfer of responsibility of the Association from the Sponsor to the homeowner controller Board. Transition settlements reached with the Sponsor and subcontractors have been allocated to this fund. Proceeds from the settlements have been utilized to fund costs associated with the transition to homeowner-controlled Board and will be utilized for any future transition related costs.

### **Replacement Fund**

The purpose of the replacement fund is to accumulate funds for future major repairs and replacements of the Association's common property as determined by the Board.

### **Cash and Cash Equivalents**

Cash and cash equivalents include cash held in bank deposits, overnight sweep accounts and money market funds. Cash and cash equivalents may, at times, exceed the federally insured limits.

## **Recognition of Assets**

The Association's property and other common elements are owned by the unit owners in condominium form pursuant to the Master Deed, wherein each of the individual unit owners hold legal title to an undivided interest in property constituting the common elements. The use and disposition of these properties are restricted or governed by the Association's legal documents. Accordingly, no amounts related to these common elements are included on the accompanying balance sheet of the Association. The common elements generally consist of sidewalks, parking areas and open area portions of the buildings not comprising the individual units.

## Maintenance Assessments and Assessments Receivable

The Association's unit owners are subject to monthly maintenance assessments based upon the annual budget. The purpose of maintenance assessments is to provide funds for operating expenses, deferred maintenance funding, transition funding, and replacement funding for future major repairs and replacements. Monthly maintenance assessments represent multiple performance obligations, which, on a standalone basis, are not considered separate and distinct and therefore have been deemed to be a single performance obligation. Revenue is recognized as the performance obligation is satisfied at transaction amounts expected to be collected. The performance obligation for maintenance assessments is satisfied over time on a daily pro-rata basis using the input method. The Association retains excess funds at the end of the period, if any, for use in future periods or as otherwise specified by the Association's governing documents.

## Note 2 Summary of Significant Accounting Policies (Continued)

### Maintenance Assessments and Assessments Receivable (Continued)

Maintenance assessments receivable at the balance sheet date is stated at the amounts expected to be collected from unit owners. The Association's policy is to retain legal counsel and place liens on the units of owners who are delinquent based on the collection policy. It is the opinion of the Board that the Association will ultimately prevail against homeowners with delinquent assessments and, accordingly, no allowance for uncollectible accounts is deemed necessary. Annual maintenance assessments are fixed at a price determined by the Board, however, the governing documents allow for the assessment of late and legal fees if certain conditions are not met, therefore, the Association treats uncollectible maintenance assessments includes the consideration of past experience and susceptibility to factors outside the Association's control.

### Investment Income Earned

The Board's policy is to retain investment income earned on all replacement fund interest bearing cash, cash equivalent accounts and investments in the replacement fund.

### **Subsequent Events**

The Board has evaluated subsequent events and transactions for potential recognition or disclosure through the date of the auditors' report, which is the date the financial statements were available to be issued.

## Note 3 Certificates of Deposit

The Association holds several certificates of deposit, recorded at cost which approximates fair value at December 31, 2022, with interest rates ranging from 1.25% to 4.60%. The certificates of deposit are scheduled to mature at various dates from January 2023 through August 2023.

#### Note 4 Income Taxes

Under the Internal Revenue Code, associations may be taxed as a regular corporation or as a condominium management association, which is based on an annual election and meeting certain criteria. If the criteria are met, the Association may select either method in any year. A method selected in one year affects only that year and the Association is free to select either method in future years.

## Note 4 Income Taxes (Continued)

For the year ended December 31, 2022, the Association expects to be taxed as a condominium management association and will, therefore, not be taxed as a regular corporation. Income taxes of \$853 have been provided based on the excess of non-exempt function income over non-exempt function expenses. The Association evaluates its tax provisions and accruals and believes that they are appropriate based on current facts and circumstances. The prior three years federal tax returns as filed remain open for examination by the Internal Revenue Service.

The Association is incorporated pursuant to Title 15A of the New Jersey Statutes and, therefore, is not liable for New Jersey corporation business income tax.

### Note 5 Escrow Deposits

Upon the initial acquisition of title to a unit, each new member of the Association must contribute the equivalent of two months current maintenance fees as a nonrefundable, transferable escrow deposit. As of December 31, 2022, the Association has not received escrow for 3 Sponsor owned rental units. Inasmuch as these units have not been conveyed, in the Sponsor's opinion, they are not responsible for paying this amount.

#### Note 6 Working Capital Contributions

Upon the acquisition of title to a unit, each member of the Association must contribute a one-time, non-refundable working capital contribution equivalent to two months of the then current assessments. These contributions have been recorded as capital directly to fund balance in the accompanying financial statements. As of December 31, 2022, the Association has not received working capital contributions for 3 Sponsor owned rental units. Inasmuch as these units have not been conveyed, in the Sponsor's opinion, they are not responsible for paying such amounts.

#### Note 7 Replacement Fund

The Association's governing documents provide that funds be accumulated for future major repairs and replacements. Accumulated funds are held in separate accounts and are generally used for replacement fund expenditures.

FWH Associates, P.A., professional engineering consultants, conducted a study in October 2016 to estimate the remaining useful lives and the replacement costs of the components of common property. The study includes those components with an estimated remaining useful life within the Sponsor determined useful life guidelines for inclusion in the replacement schedule for purposes of determining annual funding. The estimates were based on the then current estimated replacement costs. The type of study performed was a full study. The table included in the unaudited supplementary information on future major repairs and replacements is based on the study.

## Note 7 Replacement Fund (Continued)

The Board is funding for major repairs and replacements over the remaining useful lives of the components based on the study's estimates of the then current replacement costs, considering amounts previously accumulated in the replacement fund and utilizing the threshold funding methodology, as modified by management. Threshold funding, based upon a 30 year cash flow analysis, sets a replacement funding goal of keeping the replacement fund balance above a specified dollar amount at its lowest accumulated amount, as specified by the Board, but below the full funding determined level. The recommended funding per the 2023 management schedule, which takes into account actual expenses incurred each year, is \$80,291 using a threshold level of \$84,580 which is approximately 5% of the estimated replacement cost of the common property which is included in the engineering study referred to above. The annual funding is currently anticipated to increase by approximately \$4,000 per year through 2036, when the funding is then expected to remain constant for the following ten years.

Funds are being accumulated in the replacement fund based upon estimated costs for repairs and replacements of common property components using the above methodology. Actual expenditures may vary from the estimated amounts, and the variations may be material. Additionally, replacement fund cash, cash equivalent and certificate of deposit balances may, at times, be less than or more than the fund balance resulting in an interfund balance. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, the Association has the right to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available, if possible.

## Note 8 Related Party Transactions

As of December 31, 2022, the Sponsor owned 3 units for rental purposes. Maintenance assessments incurred on Sponsor owned units in 2022 totaled \$10,080, of which \$1,879 was remitted to the Community Association, as discussed in Note 1.

SUPPLEMENTARY INFORMATION

## **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Schedule of Information on Future Major Repairs and Replacements December 31, 2022

The FWH Associates, professional engineering consultants, conducted a study in October 2016 to estimate the remaining useful lives and the replacement costs of the components of common property. The study includes those components with an estimated remaining useful life within the board determined useful life guidelines for inclusion in the replacement schedule for purposes of determining annual funding. The estimates were based on the then current estimated replacement costs.

The following table is based on the study and presents significant information about the components of common property.

	As of 2016 Study (Unaudited)				
<u>Components</u>	Estimated Remaining Useful Lives (Years)		Estimated Current eplacement Costs		
Sitework Paved surfaces Section 1 Section 5	0-19 0-23	\$	230,867 94,346		
Irrigation Section 1 Section 5	14 18		15,675 7,980		
Structures Exterior Section 1 Section 5	9-18 8-23		550,333 290,258		
Interior Section 1	3-14		102,240		
Miscellaneous Section 1	12		32,200		
Mechanical Section 1 Section 5	4 8		263,107 112,760		
Total		\$	1,699,766		
Replacement fund balance as of December 31, 2022		\$	746,006		

## **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Schedule of Total Revenues, Operating Expenses and Allocations to Funds as Compared to Budget For the Year Ended December 31, 2022

	 Actual	naudited) Budget
<b>Revenues</b> Maintenance assessments Change in estimated maintenance assessments collectible Community Association fees Investment income Late fees and fines	\$ 306,177 (9,002) 70,143 5,493 2,810	\$ 306,177 (6,000) 70,143 1,800 2,500
Total Revenues	 375,621	 374,620
Operating Expenses		
Community Association Fees	 70,143	 70,148
Administrative Insurance Management fees Audit Office Federal income taxes Legal fees Engineering	66,577 26,320 4,150 2,694 853 563 -	65,000 26,320 4,150 4,100 700 2,000 500
Total Administrative	 101,157	 102,770
Building and Grounds Maintenance Lawn and grounds maintenance Snow clearing Fire alarm system Irrigation system water Electric - common areas Hallway cleaning Common property maintenance Mulching Irrigation system maintenance Property enhancements Exterminating - common areas Interior sprinkler maintenance Contingency	 14,048 13,794 12,507 12,205 9,666 7,902 6,201 4,165 2,596 1,336 746 -	$\begin{array}{c} 13,600\\ 25,000\\ 10,500\\ 15,500\\ 8,000\\ 10,500\\ 12,000\\ 4,000\\ 5,000\\ 2,000\\ 1,500\\ 1,500\\ 2,000\end{array}$
Total Building and Grounds Maintenance	 85,166	 111,100

## **Cinnaminson Harbour Carriage Homes Condominium Association, Inc.** Schedule of Total Revenues, Operating Expenses and Allocations to Funds as Compared to Budget For the Year Ended December 31, 2022

	Actual	(Unaudited) Budget
<b>Deferred Maintenance Fund</b> Maintenance assessments allocated to deferred maintenance fund	28,500	28,500
<b>Replacement Fund</b> Maintenance assessments allocated to replacement fund Investment income allocated to replacement fund	80,291 4,623	80,291 1,540
Total Allocations to the Replacement Fund	84,914	81,831
Total Operating Expenses and Allocations to Funds	369,880	394,349
Excess (Deficiency) of Revenues over Operating Expenses and Allocations to Funds before Budgeted Surplus Carryover	\$ 5,741	(19,729)
Budgeted Surplus Carryover		19,729
Excess of Revenues over Operating Expenses and Allocations to Funds after Budgeted Surplus Carryover		<u>\$ -</u>